



This comprehensive, personal financial summary is designed to help you take inventory and assign realistic values to your personal assets and liabilities. It is the essential first step in organizing your financial future, and it is our goal to help you make the right decisions for your financial future. The information you provide in this questionnaire will assist us in making sound recommendations with confidence.

AGENT INFORMATION

First Name	Last Name	Email Address	Mobile Phone
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CLIENT INFORMATION (Please Include both Spouses names)

Client First Name	Last Name	Age	Birth Date
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Spouse First Name	Last Name	Age	Birth Date
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Resident Address	City	State	Zip
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Home Phone	Cell Phone	Email Address
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How did you hear about us?

OCCUPATION

Client Job Title	Employer (last if retired)	# of years	Desired Retirement Date
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Spouse Job Title	Employer (last if retired)	# of years	Desired Retirement Date
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FAMILY ASSETS

* Indicate whether the assets is owned by you, a second person, or jointly.

** Indicate whether the purpose of the asset is for cash reserves, education, an accumulation goal, or retirement.

Personal	Owner*	Current Value
Primary Residence	_____	_____ \$ _____
Vacation home/Second Residence	_____	_____ \$ _____
Rental Property	_____	_____ \$ _____
TOTAL PERSONAL ASSETS		_____ \$ _____ 0

Liquid And Investments	Owner*	Purpose**	Current Value
Checking/Savings/Money Makret			\$ _____
C.D.s			\$ _____
Life Insurance (Cash Value)			\$ _____
Life Insurance (Cash Value)			\$ _____
Brokerage Account (Non-Q)			\$ _____
Brokerage Account (Non-Q)			\$ _____
TOTAL LIQUID AND INVESTMENT ASSETS			\$ _____ 0

Retirement	Owner*	Purpose**	Current Value
Current Employer 401(k), 403(b), 457(b)			\$ _____
Current Employer 401(k), 403(b), 457(b)			\$ _____
IRA 401(k), 403(b), 457(b), self-directed			\$ _____
IRA 401(k), 403(b), 457(b), self-directed			\$ _____
IRA 401(k), 403(b), 457(b), self-directed			\$ _____
IRA 401(k), 403(b), 457(b), self-directed			\$ _____
Annuities			\$ _____
Annuities			\$ _____
Other Retirement Assets			\$ _____
Other Retirement Assets			\$ _____
TOTAL RETIREMENT ASSETS			\$ _____ 0
TOTAL ASSETS – (equals total of liquid assets and retirement assets)			\$ _____ 0

FAMILY LIABILITES

*** Indicate whether the debtor of the liability is you, a second person, or both.

	Original Balance	Current Balance
Mortgage on First Residence	\$ _____	\$ _____
Mortgage on Second Residence	\$ _____	\$ _____
Charge/Credit Cards	\$ _____	\$ _____
Other Liabilities	\$ _____	\$ _____
Total Liabilities		\$ _____ 0

RETIREMENT INCOME

ANNUAL INCOME	CLIENT	SPOUSE
Employment (wages, salaries, bonuses)	\$ _____	\$ _____
Self-Employment/Business Income	\$ _____	\$ _____
Social Security Benefits	\$ _____	\$ _____
Other Government Benefits	\$ _____	\$ _____
Taxable Investment Income (I.E. RMD's, Dividends)	\$ _____	\$ _____
Rental Income	\$ _____	\$ _____
Pensions	\$ _____	\$ _____
Other Income	\$ _____	\$ _____
Other Income	\$ _____	\$ _____
TOTAL ANNUAL INCOME	\$ _____	\$ _____
COMBINED \$ _____	0	0

APPROXIMATE MONTHLY HOUSEHOLD EXPENSES

Fixed	\$ _____
Variable	\$ _____
TOTAL	\$ _____

RISK PROFILE

How much money would you be willing to lose next year and still be comfortable?

Name - _____ \$ _____ %
Name - _____ \$ _____ %

DESIRED INCOME

What is the needed amount of income annually? When ideally would client want to start receiving?

Annual Amount - \$ _____ Estimated Date of Income - _____

CONCERNS

Please list any concerns you may have:

AGENT NOTES

Please provide information that would assist us with designing the proper benefit plan (I.E. If they want to start Guaranteed Lifetime Income):